

FAIRNESS IN CONSUMER CREDIT MARKETS

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FAIRNESS IN CONSUMER CREDIT MARKETS

Strong growth in consumer credit markets

→ How is credit allocated?

based on perceived default risk

→ How is this credit risk calculated?

US: credit scores

Europe: government credit registries, internal models

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Trends: ever more data used, improved prediction technologies

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Europe: government credit registries, internal models

Trends: ever more data used, improved prediction technologies

→ **Questions:**

Do better **data and technologies** improve the allocation of credit ?

Who is **left out** of credit markets, why and what are the consequences?

Can we reduce **default risk** while increasing access to credit?

FAIRNESS IN CONSUMER CREDIT MARKETS

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Algorithmic notions:

- 1 Anti-classification → protected attributes not used
- 2 Classification parity → predicted performance equal across groups
- 3 Calibration → outcomes independent of protected attributes

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Economic notions:

- 4 Access to credit
- 5 Price of credit
- 6 Access to information, transparency

FAIRNESS IN CONSUMER CREDIT MARKETS: USA

Credit allocation mainly based on **credit scores**

1 **Anti-classification**: mandated by law

(Fair Credit Reporting Act 1970, Equal Credit Opportunity Act 1974)

2 **Classification parity**: very little public information

3 **Calibration**: large body of evidence that **outcomes** are very unequal across protected groups

→ access and price of credit, financial literacy

4 Low perceived **transparency**

→ despite legally mandated disclosure requirements

FAIRNESS IN CONSUMER CREDIT MARKETS: USA

Unequal outcomes justified based on credit scores

Concerns:

- 1 Historically **biased features** lead to low credit scores for some groups
- 2 Potential for **self confirming cycle** of low credit scores, costly credit and high default rates
- 3 Large number of **unscored** consumers

Who are the unscored?

FAIRNESS IN CONSUMER CREDIT MARKETS

The Unscored: No updates or reports on credit file in past 6 months, or no accounts at least 6 months old

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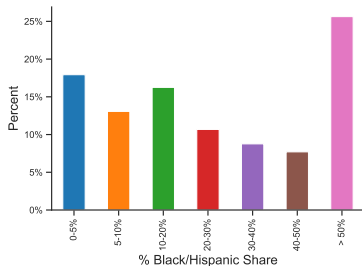
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- 1 Young
- 2 Low income
- 3 Minority



Fraction of unscored by race. Source: Albanesi and Vamossy (2019).

FAIRNESS IN CONSUMER CREDIT MARKETS

- Large fraction of unscored among minority customers \implies

1 limited access to credit

2 low **accuracy** of score

\rightarrow impairs assessment of fairness

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 - Additionally: **financial literacy** low among minority borrowers
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Lessons

- Credit scores key in enhancing fairness
- Similar concerns apply to Europe as consumer credit expands and societies become more diverse